



xchange

Ontdek de waarde van jouw data middels Spend Analytics

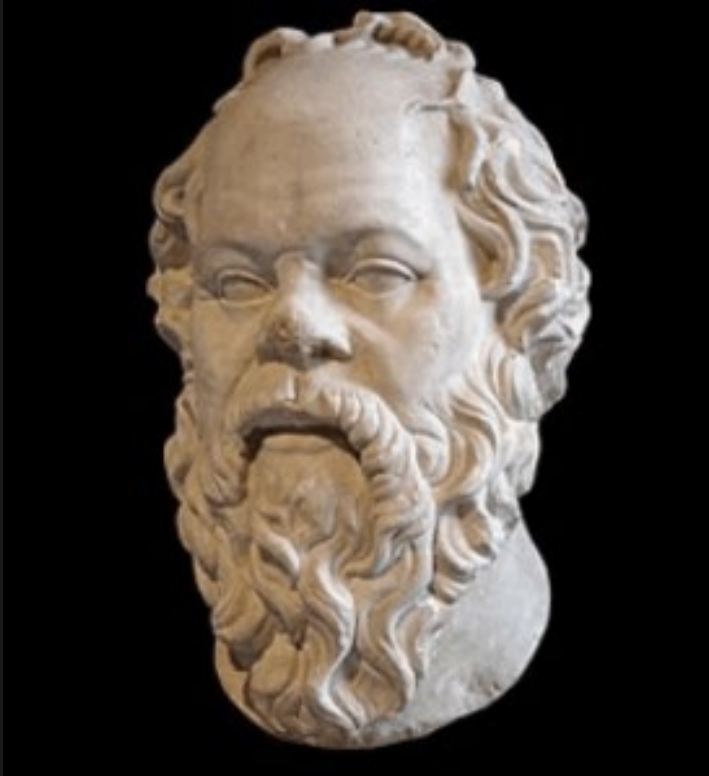
Marcel Kuiper | Business Development Manager

08 november 2022 | Den Haag

onventis

Waarom spend analytics?

(



“Awareness of ignorance is the beginning of wisdom”

Socrates
470-390 B.C.



30 minuten Agenda

- Spend analytics, waarom?
- Hoe vergroten wij het zicht op je uitgaven?

Waarom (spend)analytics?

Via welke kanalen worden de facturen aangeleverd?

Welke leveranciers zijn hiervoor verantwoordelijk?

Welke leveranciers zijn verantwoordelijk voor de hoogste uitgaven?

Hoeveel transacties waren verantwoordelijk voor de uitgaven?

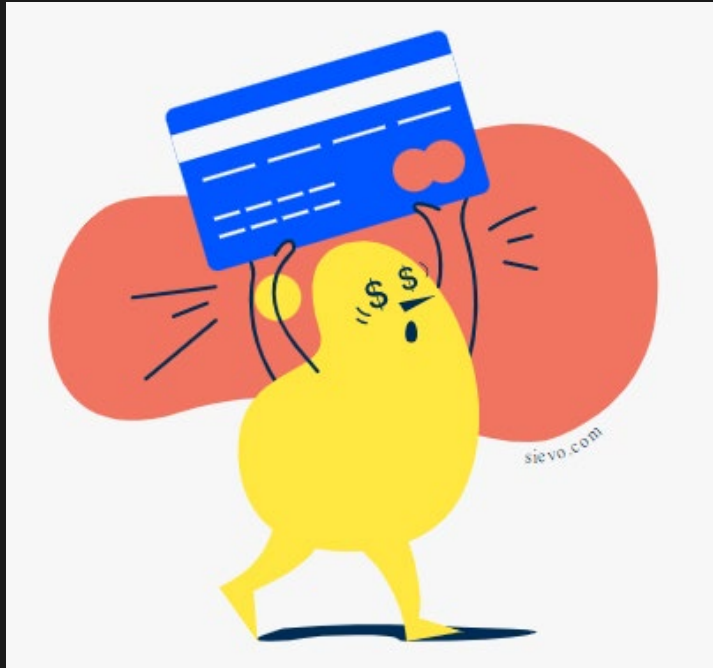
Hoeveel leveranciers in een categorie?

Wat is de hoogte van de uitgaven in een categorie periodiek?

Welke uitgaven doen we buiten de voorkeursleveranciers om?

Hoe verhouden deze uitgaven zich in de tijd?

Maverick buying??



- Mislopen van besparingen
- Contractbreuk
- Imagoschade
- Proceskosten

Doel



Hoe doen we dat?

Onventis
Purchase Orders

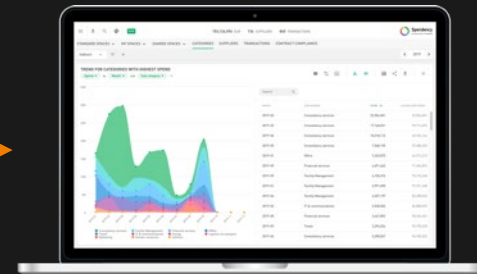
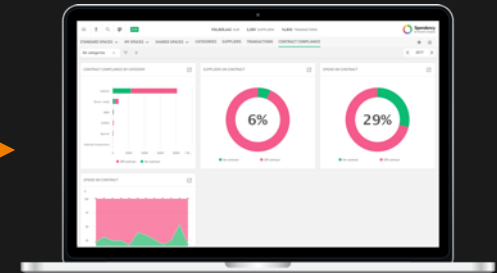
Onventis
Invoices

External
Contracts

Data Upload
ERP 1-n

Data tagging and
enriching

Spend
Analysis



Spendency Vendor Analysis



Dankzij het gebruiksgemak en de relatief lage kosten is Spendency een aantrekkelijk alternatief voor bedrijven die op zoek zijn naar een gebruiksvriendelijke analyse-oplossing die ze met weinig of geen training kunnen integreren in hun systemen.

Michael Lamoureux | Spend Matters | Lead Analyst and Futurist
Jason Busch | Azul Partners | Founder

Spendency: Vendor Analysis (Part 3) — Summary & Competitive Analysis [PRO]

MICHAEL LAMOUREUX AND JASON BUSCH - October 12, 2017 4:00 AM |

Categories: Analytics, Solution Providers, Spend Analysis, Technology, Vendor Snapshots |

Tags: PRO



Idprodi/Adobe Stock

What is your spend analysis buying persona? If it looks like the Spend Matters SolutionMap “Nimble” persona — by definition an organization looking for speed, efficiency, low price and quick value from cloud-based procurement technologies — then Spendency, a Sweden-

based spend analytics provider that provides a do-it-yourself toolset, should be on your shortlist. And if you need some hand-holding or want a third party to help on data loading, cleansing, classification or related procurement and IT services, Spendency is still an option, as its investors are also its partners and bring particular expertise in their respective areas.

In two years since launching, Spendency has already amassed a respectable 60 customers, primarily in the Nordic markets. As it looks to expand globally, Spendency's combination of ease of use and comparatively low cost make it an attractive option for organizations looking for a highly usable analytics solution they can take in-house with limited or no training.

This final installment of our multipart Spend Matters PRO Vendor Snapshot series covering Spendency offers a SWOT analysis, a competitive assessment and a comparison with other providers in the spend analysis market. It also includes a user selection guide and summary evaluation and selection considerations. **Part 1** and **Part 2** of this PRO research series provide a company and deep-dive solution overview, product strengths and weaknesses and a recommended fit analysis for what types of organizations should consider Spendency.

Onventis Analytics

